# Empowering A



INDOVANCE ^

An ISO 9001:2015 certified engineering services company



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Indovance Inc. is an offshore engineering services firm. Founded in 2003, we have world-class development teams with deep domain expertise and project management skills that enable us to run a seamless, scalable, cost-effective off-shoring model that turns complex business challenges into real business opportunities.

# Who we are

Indovance is a global company headquartered in Apex, North Carolina, in the United States, with its offshoring center located in Pune, Maharashtra, India. With over 700 full-time employees and more than 500+ customers in the US & Europe, we are poised for the next level of success.

Engineering is in Indovance's DNA, and we use that engineering pedigree to bring our customers' ideas to fruition. With us, you get a dedicated team in tune with your needs, and we transform product concepts and design ideas into tangible outcomes. Indovance's dynamic teams are scalable — indeed an extension of your team integrating with your vision, mission, and core values. It's a virtual office engagement model for outsourcing your design and drafting needs for the AEC Industry.

Our talent pool contains engineers and architects with deep domain expertise in civil, mechanical, architecture, and graphics. They ensure that knowledge and process-driven solutions are delivered to customers with the highest level of accuracy. Indeed, we pride ourselves on our zero-error delivery.

Our single-minded focus is -

THRIVE IN A DIGITAL WORLD

Founded in 2003

**HQ: Apex, North Carolina** 

**500+ Customers** 

700+ Employees



## **Our Differentiators**

Our business is built on people and processes. People are the marrow of the organization, while processes form the backbone.

In an era of fast technological innovation, we understand the importance of continuous improvement and staying ahead of the curve to anticipate customers' needs. We are building depth through a strong reputation of consistency, reliability, and quality from our customers, which is reflected in the fact that many of our clients have been with us for years. We now want to grow our geographical spread as well, especially in Europe and Asia.

Indovance Inc thinks & designs keeping only one thing in mind - the customer - and not as a form of any contest with competitors. This way of thinking has allowed us to grow with our partners and prove that staying ahead of the competition may mean always looking ahead and forgetting about your competitor while focusing only & only on your customer's wants and needs.

**ADVANTAGE** 



20 Yrs of experience

500 + Clients

SO 9001:2015 Certified

3 Stage quality policy

Massive talent pool

Cultural alignment

700+ Employees

Large SME base

Easy scalability

Overnight TAT

Zero setup cost

Right first time, no rework

Reduced operational cost



# **Note from the Management**



Sandesh Joshi

CEO, Indovance

Indovance acts as a catalyst, Empowering You for positive change and supporting you to Do More. With our vast engineering talent pool, we work in collaboration with our customers across the globe to deliver bespoke business solutions. We align with your culture and processes to form an unbreakable alliance to deliver long-term engineering and business solutions.

In a competitive & rapidly evolving AEC industry, even being behind by one day can be the difference between success and failure. Collaboration has become more crucial than ever, we believe in building strong partnerships that are built on mutual trust, respect, and a shared vision of growth. Our constant endeavor is to find new ways to enhance the value of our collaborations.

Our aim is to continuously seek opportunities and capitalize on them to make the customer's life easier, and our motto is "bringing customers specialized CAD services at their fingertips".

Technology is indeed eroding the barrier between home and work. At Indovance the lines between families — kinsfolk and workfolk — are blurring. We consider our employees our extended family and we care about the well-being of every individual. Ours is a diverse and collaborative working environment where employees can be their authentic selves and bring out the best in each other.

We aim to inspire, motivate, and empower you to become your best self and optimize your business impact. We believe the key to success is building trust, empathy, and the power of choice in all human relationships.

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# Vision, Mission, and Values

Our vision is to empower businesses worldwide through talent and passion.

Our mission is to form enduring partnerships that enable continuous growth for our customers, Indovancions, and other stakeholders.

# The values that make us what we are

Although Indovance leaders are empowered to make decisions, they actively and continually seek ideas and inputs from all stakeholders, while making operational as well as strategic decisions. All important decisions are made utilizing the company's "Core Values and Beliefs". Great ideas come from all levels of the organization - we value and welcome open communication for ongoing improvement as well as the long-term health of the company.















# he Intrepid Indovancion



Indovance and Indovancions ensure that

Stuff gets done.



Gets done well.



Done well enough to make clients happy.



Leaders provide direction and get out of the way.



We organize for the future to stay ahead of the curve.





#### **Our Culture**

Indovance is a growing company, and we want to remain that way. We want our clients to do more and grow with us. And we want our employees to grow.

It's our company culture that makes us who we are. Culture is nothing but a set of shared beliefs, values, and practices. It's a culture of putting the client first and of achieving growth personal and corporate — by building relationships.

We believe that if we create the right culture and environment, efficient customer service and building an enduring brand will be the natural

outcomes. It's our culture that enables us to embrace diversity while celebrating individuality.

At Indovance, we have a culture of innovation, and we believe that culture is the foundation upon which all successful innovations must be built. Nor is innovation the preserve of top leadership; we believe it can and must come from people at different levels in the organization. We encourage our employees at every level to think independently and, consequently, we measure them on metrics that include value creation.

If you never fail, chances are you are not innovating much. We foster a culture of innovation at Indovance and have created a knowledge ecosystem thinking out of the box thrives. We believe fostering passion and problem-solving begins with a corporate culture that is in harmony with engineers. To bolster innovation those ideas are captured and rewarded.

We believe culture is the lifeblood of an organization and, at its core, this culture is the shared set of values and behaviors that drive each employee under a common vision to success.

Indovance hires its engineers not merely for their intelligence, but for their enthusiasm and the ability to fit into the unique 'Indovancion' culture a culture of collaboration and teamwork. A culture that Thinks about Tomorrow & Acts Now.

# **Technology Centricity**

We are a Curious Business and believe in "Tomorrowcasting" to identify early evidence of emerging trends to serve our customers better.

We believe in going above and beyond fulfilling client needs, creating innovative and technology-driven solutions for customers before they even realize they need them. Always thinking ahead to what our clients might need down the road. Embracing technology at an early stage and placing it at the center of strategy, operations, and decision-making enables us to stay relevant, ahead of the curve, and enable growth, innovation, and a competitive edge in today's fast-paced digital world.

We use technology as a catalyst and accelerator to Do More. Along with different project management software, we have our own ERP, and we are now poised to move towards Artificial Intelligence (AI).

# We believe in Tomorrowcasting

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Indovance is an organization that adapts to technology swiftly. Its commitment to client support is remarkable. That, together with the use of cutting-edge technology in all spheres of work, is a terrific combination.



## Service Verticals

### Construction **Engineering**

#### **Architectural Services**

CD, DD, SD Documentation

As-built Drawings

CAD/Legacy Conversion

Landscape

Space Planning

#### **Lumber & Millwork Services**

Timber Framing

Casework Shop Drawing

#### **Rendering and Animation**

3D Visualization

Walkthrough

#### **Software Enablers**







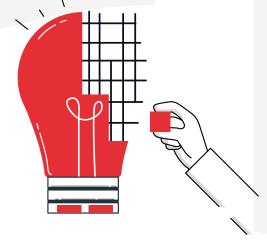














# **Building Services**

#### **Structural Design & Drafting**

Façade Engineering

RCC and Steel Structural Design

Structural 3D Modeling

Rebar Detailing

#### **Building Facility** Management

MEP Shop Drawings

MEPF CAD Modeling and Drafting

Fire Safety

#### **Software Enablers**









STAAD.Pro ETABS

#### Infrastructure Engineering

# Land Development & Master Planning

Landscape

Residential Commercial Subdivision

Strom Drainage Network

Grading

**Urban Planning** 

#### Land Survey & Geo Technical Engineering

Topo Survey

Alta Survey

**Boundary Survey** 

Route Survey

#### **Transportation & Traffic**

Roadway Design

Pavement Design

**Traffic Engineering** 

#### **GIS Mapping**

Telecommunication Service

Basemap Services

#### **Software Enablers**













Together we have grown and evolved, facing challenges and celebrating wins in our long association. Working with Indovance is like having an extended team.



#### **BIM**

#### **BIM Execution Plan**

BIM Clash Detection

BIM For Infrastructure

Quantity Take-off

#### **BIM Modeling**

**BIM Family Creation** 

Point Cloud to BIM

CAD to BIM Modeling

#### **Software Enablers**











#### **Environmental Engineering**

#### **Water and Wastewater Services**

Storm Drainage Design Hydrogeological Studies Subsurface Utility Engineering Watershed Analysis

#### **Solid Waste Management**

Site Planning and Design Utilities Design Storm Drainage and Stormwater Management Landfill Expansion Planning and Design

#### Renewable Energy

Solar Systems Planning & Design

#### **Software Enablers**











#### **Plant Engineering**

#### **Plant Layout Design**

**Equipment Modelling** Pipe Routing Piping Support Spool Extraction and Generation Skid Modelling

#### **Software Enablers**







#### **Process Equipment** Design

#### **Equipment Design**

Heat Exchangers Design ASME Pressure Vessel Design Fabrication and Installation Drawing Column/Stack Design and Drafting

#### **Storage Tanks**

API 650 Silo's

Chute's

#### **Software Enablers**

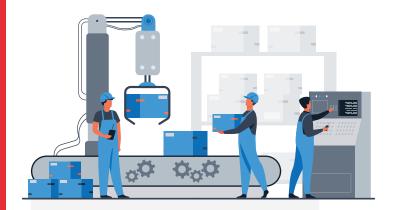












#### **Manufacturing Engineering**

#### **Mechanical Services**

Engineering Change

Management

Sheet Metal Design

3D Part Modelling and Assembly

Jigs and Fixture Design Services

CAD Conversion & Migration

#### **Engineering Analysis**

Piping Analysis

Linear and Non-linear FFA

CFD

#### Millwork

Cabinetry

**Fixtures** 

Kitchen Cabinets

#### **Software Enablers**















**PDS®** 

#### **Signage Engineering**

#### **Design & Drafting**

LED Layouts

Face Replacements

Brand Books

#### **Fabrication**

**Fabrication Drawing** 

**Shop Drawing** 

**Production Drawing** 

#### **Software Enablers**











#### **Graphics**

#### Premedia

Image Editing

Prepress

Creative Services

Illustration Services

#### **Publishing**

Pagination

**Typesetting** 

**Content Digitization** 

#### **Software Enablers**









# **Partnering Growth**



Aditi Gadkari

**Executive Director & COO, Indovance** 

Indovance Inc is a multidisciplinary CAD studio that blends technical expertise with customized talent solutions to maximize value for customers. We are more than just a service provider; **We are a solutions provider for your Success.** 

Our single-minded focus is - Increasing Engineering Efficiency & Empowering Businesses To Thrive In A Digital World. Indovance fosters an environment of innovation, continual improvement, and customer centricity to ensure our people and processes are aligned with Quality Management System, ensuring zero-error deliverables and on-time delivery.

We collaborate with our clients to design, develop, and deliver work that we are proud of and that represents our passion for engineering.

Learning for Tomorrow to better ourselves Today / A culture that Thinks about Tomorrow & Acts Now. We believe in grooming and mentoring Indovancions for self-leadership roles. One of our constant endeavors is Learning, Unlearning & Relearning. If we create the right culture and environment, growth and building an enduring brand will be the natural outcomes.

It's our culture that enables us to embrace diversity while celebrating individuality. A culture that focuses on achieving collaborative growth, personal and professional, by building meaningful relationships.

Indovance is a fast-growing company, and we want to remain that way. We want our stakeholders to strive for the next level and Welcome Growth.



## **Welcome Aboard**

Start your Growth Collaboration in 3 simple steps



#### **Come together**

- Discovery meeting
- Book a trial period at an exclusive price
- Formal introductions
- Establishing collaboration documents
- NDA & contract execution

#### Walk together

- Kick-off meeting
- Technical training
- Optimizing collaboration documents
- Complete a minimum of 100 work hours in 4 weeks
- Achieving quality parameters as per the defined metrics
- Explore / Experience / Evaluate





#### **Grow together**

- Get 160 hrs/ FTE\*/ month delivered
- Add more FTEs, Leverage Scalability / Flexibility / Reliability
- Forge an alliance
- Grow together with your extended team at Indovance

<sup>\*</sup> FTE: Full Time Equivalent



